



Sonoma County 2026 Continuum of Care Competition Permanent Supportive Housing Renewal Project Scoring Tool

Measure	Scoring Methodology	Possible Points
A. System Performance Measures (SPM)		
1. SPM 7b. Successful PH Exits: Retention of PH	PSH Housing Outcome: % of living leavers + stayers stably housed at contract year end. From APR: $(Q5a. \text{ total number of clients} - (Q23a + Q23b \text{ subtotal temporary} + \text{institutional} + \text{Other destinations})) \div Q5a., \text{ total number of clients.} - \text{Staff scored}$ Scoring: 100-95%= 6 pts., 94-85%= 4 pts., 84-75%= 2 pts., <74% = 0 pts.	6
2. SPM 7b. Successful Exits to PH: exiting to a permanent destination	Percentage of clients served in the project to meet this outcome. Highest rate of proposed exits to permanent housing destinations earns full points. Scoring: 100-95%= 6 pts., 94-85%= 4 pts., 84-75%= 2 pts., <74% = 0 pts.	6
3. SPM 4. Increase in Earned Income	Percentage of clients that increased income from employment from program entry to exit. From HMIS APR:(Q19a.1+2) Number of Adults with Earned Income: Retained Income Category and Increased \$ at Follow-Up/Exit + Did Not Have the Income Category at Entry and Gained the Income Category at Follow-Up/Exit) \div Q5a Total Adults - Staff scored Scoring: 100–75% = 5 pts., 74–50% = 3 pts., 49–25% = 1 pt., < 24% = 0 pts.	5
4. SPM 4. Increase in Non-Employment Income	Percentage of clients that increased income from sources other than employment. From HMIS APR:(Q19a. 1+2) Number of Adults with Other Income: Retained Income Category and Increased \$ at Follow-Up/Exit + Did Not Have the Income Category at Entry and Gained the Income Category at Follow-Up/Exit) \div Q5a Total Adults - Staff scored Scoring: 100–75% = 5 pts., 74–50% = 3 pts., 49–25% = 1 pt., < 24% = 0 pts.	5
5. SPM 2a. Returns to Homelessness	Staff scored. Percentage of clients served in the project in the last 24 months (from 11/1/2023-11/1/2025) who exited to permanent housing and returned to homelessness is: Scoring: <7% in 12 months = 5 pts., 8-11% in 12 months = 2.5 pts., >12% in 12 months = 0 pts.	5
B. Other Objective Criteria		
6. Maximizing the use of Mainstream resources	Percentage of clients served in the project receiving non-cash benefits such as mainstream health, mental health care, social, and employment programs. From APR: $(1 - (Q20b. \text{ Number of Non-Cash Benefit Sources, Adults with No sources}) \div Q5a., \text{ total number of adults.} - \text{Staff scored}$ Scoring: 100-95%= 5 pts., 94-85%= 3 pts., 84-75%= 1 pts., <74% = 0 pts.	5
7. Bed Utilization	Year-end Utilization APR Q2 & 5a stayers/total beds. - Staff scored	5



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	Scoring: 100-95%= 5 pts., 94-85%= 2.5 pts., 84-75%= 1 pt., <74% = 0 pts.	
8. Chronic Homeless Beds	Percentage of Chronically Homeless Served From APR Q2, Actual Bed & Unit Inventory, CH beds ÷ (total) Beds. Staff scored Scoring: 100-95%= 5 pts., 94-85%= 2.5 pts., 84-75%= 1 pt., <74% = 0 pts.	5
9. Coordinated Entry Participation	Percentage referrals from Coordinated Entry with corresponding enrollments. Enrollments found outside of CES will required agencies to be placed on Corrective Action (unless approved emergency transfer) - Reporting Period- 7/1/2024-6/30/2025. Staff scored. Scoring: 100% = 4 pts., 99-91% = 2 pts., >90%= 0 pts.	4
10. HMIS Data Quality, and Timeliness	High data quality and timeliness of assessments. HMIS Staff will score. There are 3 criteria: 1) Universal Data Elements (Name, SSN, DOB, gender, race & ethnicity) are at least 95% complete; 2) Data Quality Score: Income and Benefits health insurance 3) Timeliness Scoring: Meeting all 3 criteria= 5 pts., Meeting 2/3= 2.5 pts., Meeting 1 or none= 0 pts.	5
C. Project and Capacity Assessment		
11. Data-informed program research	Use of HMIS & other local data to guide program development & delivery. Scoring: yes, clear examples provided = 5 pts. yes, but examples provided were vague= 2.5 pts. No= 0 pts.	5
12. Supportive Service Requirements	Project will implement supportive services requirements. Scoring: Yes & clear plan provided = 5 pts. Yes, but implementation plan not addressed/vague = 2.5 pts. No= 0 pts.	5
13. Budget & Spenddown	Spend down of funds/match on latest APR submission. Staff scored. 100% = 6 pts., 99-95% = 5 pts., 94-90% = 4 pts., 89-85% = 3 pts., 84-80% = 2 pts., 79-70% = 1 pt., <70% = 0 pts.	6
14. Demonstrated Capacity to Manage CoC Reporting	CoC APR Review – accuracy and timeliness of reporting. Staff scored. Scoring: 5 pts.= timely submission & no inaccuracy of reporting, 2.5 pts. = Timely submission and errors 0 pts. = late submission	5



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15. Demonstrated Capacity to Preform Competitively in the CoC Competition	The project has been ranked in tier 1 and has not had a corrective action plan from the CoC Lead Agency in the last three competitions. Staff scored. Yes= 3 pts. No= 0	3
16. Capacity for CoC Awards & Contract Administration	The agency demonstrates clear accountability for APR submission and accuracy, strong internal grant management practices, and effective systems to maintain compliance and institutional knowledge across staff and Board leadership. Scoring: Up to 1 point for each question. yes, clear examples provided = full points yes, but examples provided were vague= half points No= 0 pts.	3
D. Local and Other HUD Priorities		
17. Disability Access	1 point per question for clear and complete responses demonstrating compliance with disability rights laws and accessible participant processes yes, clear examples provided = full points yes, but examples provided were vague= half points No= 0 pts.	3
18. Alignment with Local /HUD Priorities	2 points for each goal this is in the project: a. Evidence of Project’s collaborations with corrections partners/law enforcement b. Staff training/screening for mainstream resources (e.g. Medical, Calfresh, TANF, substance abuse programs, mental health programs, & employment assistance) c. Promotion of/supporting volunteering, community engagement, and employment services d. Ability to partner with services orgs to reduce overhead costs and to prevent duplication of services. I.e., payroll grants, HR, not just your own overhead but from county expenses, etc.	8
19. Persons with Lived Experience	Seeks feedback from Persons with lived experience or those who have formerly experienced homelessness. Scoring: 2 pts per question answered yes	6
20. Availability of Treatment and Recovery Services	Implementation of access to certified treatment and recovery services for program participants. Scoring: Project will provide treatment/recovery services to all participants = 5pts Project will provide treatment for some participants if participants want it = 2.5 pts. Project does not plan to implement treatment and recovery	5



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	services = 0 pts.	
		Total Points: 100