



Sonoma County 2025 Continuum of Care Competition Permanent Supportive Housing Renewal Project Scoring Tool

Measure	Scoring Methodology	Possible Points
A. System Performance Measures (SPM)		
1. SPM 7b. Successful PH Exits: Retention of PH	PSH Housing Outcome: % of living leavers + stayers stably housed at contract year end. From APR: $(Q5a. \text{ total number of clients} - (Q23a + Q23b \text{ subtotal temporary} + \text{institutional} + \text{Other destinations})) \div Q5a.$, total number of clients. - Staff scored Scoring: 100-95%= 6 pts., 94-85%= 4 pts., 84-75%= 2 pts., <74% = 0 pts.	6
2. SPM 7b. Successful Exits to PH: exiting to a permanent destination	Percentage of clients served in the project to meet this outcome. Highest rate of proposed exits to permanent housing destinations earns full points. Scoring: 100-95%= 6 pts., 94-85%= 4 pts., 84-75%= 2 pts., <74% = 0 pts.	6
3. SPM 4. Increase in Earned Income	Percentage of clients that increased income from employment from program entry to exit. From HMIS APR: $(Q19a.1+2) \text{ Number of Adults with Earned Income: Retained Income Category and Increased \$ at Follow-Up/Exit} + \text{Did Not Have the Income Category at Entry and Gained the Income Category at Follow-Up/Exit} \div Q5a \text{ Total Adults}$ - Staff scored Scoring: 100–75% = 5 pts., 74–50% = 3 pts., 49–25% = 1 pt., < 24% = 0 pts.	5
4. SPM 4. Increase in Non-Employment Income	Percentage of clients that increased income from sources other than employment. From HMIS APR: $(Q19a. 1+2) \text{ Number of Adults with Other Income: Retained Income Category and Increased \$ at Follow-Up/Exit} + \text{Did Not Have the Income Category at Entry and Gained the Income Category at Follow-Up/Exit} \div Q5a \text{ Total Adults}$ - Staff scored Scoring: 100–75% = 5 pts., 74–50% = 3 pts., 49–25% = 1 pt., < 24% = 0 pts.	5
5. SPM 2a. Returns to Homelessness	Staff scored. Percentage of clients served in the project in the last 24 months (from 11/1/2023-11/1/2025) who exited to permanent housing and returned to homelessness is: Scoring: <7% in 12 months = 5 pts., 8-11% in 12 months = 2.5 pts., >12% in 12 months = 0 pts.	5
B. Other Objective Criteria		
6. Maximizing the use of Mainstream resources	Percentage of clients served in the project receiving non-cash benefits such as mainstream health, social, and employment programs. From APR: $(1 - (Q20b. \text{ Number of Non-Cash Benefit Sources, Adults with No sources}) \div Q5a., \text{ total number of adults})$ - Staff scored Scoring: 100-95%= 5 pts., 94-85%= 3 pts., 84-75%= 1 pts., <74% = 0 pts.	5



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7. Supportive Service Requirements	Project will implement supportive services requirements. Scoring: Yes & documentation provided = 5 pts. No= 0 pts.	5
8. Bed Utilization	Year-end Utilization From APR: $(1 - (Q20b. \text{ Number of Non-Cash Benefit Sources, Adults with No sources}) \div Q5a., \text{ total number of adults.} - \text{Staff scored})$ Scoring: 100-95%= 5 pts., 94-85%= 2.5 pts., 84-75%= 1 pt., <74% = 0 pts.	5
9. Chronic Homeless Beds	Percentage of Chronically Homeless Served From APR Q2, Actual Bed & Unit Inventory, CH beds \div (total) Beds. Staff scored Scoring: 100-95%= 5 pts., 94-85%= 2.5 pts., 84-75%= 1 pt., <74% = 0 pts.	5
10. Coordinated Entry Participation	Percentage referrals from Coordinated Entry with corresponding enrollments. Enrollments found outside of CES will required agencies to be placed on Corrective Action (unless approved emergency transfer) - Reporting Period- 7/1/2024-6/30/2025. Staff scored. Scoring: 100% = 5 pts., 99-91% = 2.5 pts., >90%= 0 pts.	5
11. Data-informed program research	Use of HMIS & other local data to guide program development & delivery. <i>Scoring: yes= 2 pts., No= 0 pts.</i>	2
C. Project and Capacity Assessment (objective criteria)		
12. Budget & Spend down	Spend down of funds/match on latest APR submission. Staff scored. 100% = 8 pts., 99–95% = 7 pts., 94–90% = 6 pts., 89–85% = 5 pts., 84–80% = 4 pts., 79–75% = 3 pts., 74–70% = 2 pts., <70% = 0	8
13. Demonstrated Capacity to Manage CoC Reporting	CoC APR Review – accuracy and timeliness of reporting. Staff scored. Scoring: 7 pts.= timely submission & no inaccuracy of reporting, 5 pts.= Timely submission and errors 3 pt.: late submission no errors 0 pts.: late submission & errors	7
14. Demonstrated Capacity to Preform Competitively in the CoC Competition	The project has been ranked in tier 1 in the last 3 competitions. Staff scored. Yes= 6 pts. No= 0	6
D. Local and Other HUD Priorities		



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<p>15. HMIS Data Quality, and Timeliness</p>	<p>High data quality and timeliness of assessments. HMIS Staff will score. There are 3 criteria: 1) Universal Data Elements (Name, SSN, DOB, gender, race & ethnicity) are at least 95% complete; 2) Data Quality Score: Income and Benefits health insurance 3) Timeliness Scoring: Meeting all 3 criteria= 3 pts., Meeting 2/3= 1.5 pts., Meeting 1 or none= 0 pts.</p>	<p>3</p>
<p>16. Alignment with Local /HUD Priorities</p>	<p>2 points for each goal this is in the project: a. Evidence of Project's collaborations with corrections partners/law enforcement b. Staff training/screening for mainstream resources (e.g. Medical, Calfresh, TANF, substance abuse programs, employment assistance) c. Promotion of/supporting volunteering, community engagement, and employment services</p>	<p>6</p>
<p>17. Persons with Lived Experience</p>	<p>Seeks feedback from Persons with lived experience or those who have formerly experienced homelessness. Scoring: 2 pts per question answered yes</p>	<p>6</p>
<p>18. Established Project of the CoC</p>	<p>Project is an established permanent supportive housing project of the CoC and is actively serving participants in their housing project. Scoring: yes= 10 pts</p>	<p>10</p>
<p>19. Availability of Treatment and Recovery Services</p>	<p>Bonus Points: Implementation of access to treatment and recovery services for program participants. Attached letter of commitment is required to score additional bonus points.</p>	<p>5 Bonus</p>
<p>Total Points:</p>		<p>100</p>